



# Pro Forma Income Statement

## Report Summary

Printed Report Title: Pro Forma Income Statement

Preparing financials for a bank or outside investment company? This report assists in that preparation and displays a future-based income statement. Most often used as a financial tool to see how the year is going to progress given a particular budget or forecast. The blue values indicate where a forecast is being considered.

## Important Notes

- You must have a budget AND forecast in the system for the report to run correctly.
- A price list must be chosen to associate with your forecast

## Where is this report?



- Base Module: Financial → Financial Reports → Orchestrated Reports
- Reports Module: Reports → Financial Reports → Orchestrated Reports

## Parameter Entry Options

### Required:

- First of month date: You must set to the **FIRST** day of the month in order for budget and forecast to line up properly.
- End of month date: You must set to the **LAST** day of the month in order for budget and forecast to line up properly.
- Select a Budget
- Select a Forecast
- Select a Price List: Must be associated for forecasted values
- Choose a G/L display level:(1 - 4)
- Choose a percentage (None, % of drawer, % of revenue)

### Optional:

- Show G/L numbers
- Display in \$1000's
- Hide \$ Symbol
- Select Division

## Parameter Entry



Pro Forma Income Statement- Selection Criteria

First of month date

End of month date

Select a Budget

Select a forecast

Select a Price List

Choose a G/L display level:

Choose a percentage

Optional Parameters

Show G/L numbers: ☐

Display in \$1000's: ☐


Hide \$ Symbol: ☐

Select Division: (optional)

OK Cancel



## Sample Report

				<b>Orchestrated</b>		Page 1 of 3	
				<b>Pro Forma Income Statement</b>		8/22/2016	
				5/1/2016 - 5/31/2016		10:13 am	
				Revenue forecasted using pricelist: OR		①	
<b>Revenues</b>				<b>BUDGET</b>	<b>FORECAST</b>	<b>SALES</b>	
				2016 Budget (A)	Annual Forecast 2016	ACTIVITY	
						(and open orders )	
<b>Revenues</b>							
Revenue (Brewery)							
⇒ Sales - Packaged Beer (BREW)				\$ 59,791	\$ 29,670	\$ 6,988	
⇒ Sales - Kegged Beer (BREW)				\$ 267,006	\$ 48,472	\$ 13,744	
⇒ Sales - POS & Merchandise (BREW)				\$ 1,694	\$ 1,694		
⇒ Sales - Point of Sale Items (BREW)				\$ 16,530	\$ 16,530		
Total Revenue (Brewery)				\$ 345,021	\$ 96,365	\$ 20,732	
Total Revenues				\$ 345,021	\$ 96,365	\$ 20,732	
<b>Total Revenues</b>				<b>\$ 345,021</b>	<b>\$ 96,365</b>	<b>\$ 20,732</b>	
<b>Cost of Sales</b>							
<b>COGS Brewery</b>							
COGS - Brewery							
⇒ COGS - Packaged Beer (BREW)				\$ 4,552	\$ 32,568	\$ 9,324	
⇒ COGS - Kegged Beer (BREW)				\$ 174,118	\$ 174,118		
⇒ COGS - POS and Merchandise (BREW)				\$ 1,800	\$ 1,800		
Total COGS - Brewery				\$ 180,470	\$ 208,486	\$ 9,324	
MFG Labor Cost							
⇒ Direct Labor - Brewhouse (BREW)				\$ 15,331	\$ 15,331		
⇒ 401k Matching (BREW)				\$ 288	\$ 288		
⇒ Payroll Taxes (BREW)				\$ 1,436	\$ 1,436		
Total MFG Labor Cost				\$ 17,054	\$ 17,054		

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