



## Quick Answer:

Variances are posted as journal entries.

1. Pull up a Production Order with a variance (if you can't find one in live, create one in your test database)
2. Close the PdO itself (change status from "Released" to "Closed", verify the information and the date that it is being posted to and click "Update")
3. Open the PdO back up and click on the history tab
  1. There you will see both "Issue" and "Receipt" line items.
  2. The gold arrow next to the Document Number can be used to drill in to the JE created and you'll see which GLs the variances post to.

## Detailed Answer:

Note:

1. "Issue" refers to removing inventory, "Receipt" refers to bringing inventory in stock.
2. WIP items use "WIP" and "Semi Finished Goods" accounts to confirm when they are being issued and receipted, respectively.
3. "Wort" is the first step in the beer process. To create Wort, we issue out raw materials and receipt the "wort" item itself.

Production Order (PdO) 10152 is our "control" PdO where no variances are found. We processed this for 30 barrels and consumed exactly what was planned for:



**Production Order**

Type: Standard  
Status: Released  
Product No.: W1003  
Product Description: Wort - IPA  
Planned Quantity: 30 UoM Name: BBL  
To Whse/Tank: BH01  
BoM Version:  
Master Prod #:

No.: Primary 10152  
Order Date: 07/07/17  
Production Date: 07/07/17  
Production Time: 7:07AM  
Due Date: 07/07/17  
User: bdehler  
Batch #: Batch Date: Suff:  
New IPA100

Components Summary Yeast History

#	Type	No.	Description	Base ...	Planned...	Issued	Avail...	UoM ...	UoM ...	From W...	Issue Method	Distr. Rule
1	Item	RM2005	2-Row Bulk	33.333	1,000	1,000	36,700	Manual	lb	A1	Manual	
2	Item	RM2028	Maris Otter supersac	6.667	200	200	5,600	Manual	lb	A1	Manual	
3	Item	RM2024	C-45	3.333	100	100	1,400	Manual	lb	A1	Manual	
4	Item	RH2006	Cascade	1.667	50	50	688	Manual	lb	A1	Manual	
5	Item	RH2012	Fuggle	0.033	1	1	118	Manual	lb	A1	Manual	
6	Item											

Remarks: Pick and Pack Remarks:

OK Cancel Express Packaging Run

The "Summary" tab confirms the component and product (actual vs planned) costs are identical:

**Production Order**

Type: Standard  
Status: Released  
Product No.: W1003  
Product Description: Wort - IPA  
Planned Quantity: 30 UoM Name: BBL  
To Whse/Tank: BH01  
BoM Version:  
Master Prod #:

No.: Primary 10152  
Order Date: 07/07/17  
Production Date: 07/07/17  
Production Time: 7:07AM  
Due Date: 07/07/17  
User: bdehler  
Batch #: Batch Date: Suff:  
IPA100

Components Summary Yeast History

**Costs**

Actual Item Component Cost: \$ 1,211.57  
Actual Resource Component Cost:  
Actual Additional Cost:  
Actual Product Cost: \$ 1,211.57  
Actual By-Product Cost:  
Total Variance:

**Quantities**

Planned Quantity: 30  
Completed Quantity: 30  
Rejected Quantity:

**Planned Times**

Total Run Time: 0:00:00  
Total Additional Time: 0:00:00  
Total Time: 0:00:00

**Dates**

Due Date: 07/07/17  
Actual Closing Date:  
Overdue:

Journal Remark: Production Order - W1003

Remarks: Pick and Pack Remarks:

OK Cancel Express Packaging Run



Note: We will get in to the GL transactions in the next example below, but on the above example, \$1211.57 worth of raw materials converted in to \$1211.57 worth of wort so there was no variance and the WIP account would wash out with the same value.

PdO 10153 was produced with all things being equal except for an additional 100 pounds of 2-Row Bulk malt being consumed. The "Components" tab confirms that 1100 lbs were consumed (6th column) rather than the 1000 that was planned:

**Production Order**

Type: Standard  
Status: Released  
Product No.: W1003  
Product Description: Wort - IPA  
Planned Quantity: 30 UoM Name: BBL  
To Whse/Tank: B401  
BoM Version:  
Master Prod #:

No.: Primary: 10153  
Order Date: 07/07/17  
Production Date: 07/08/17  
Production Time: 7:08AM  
Due Date: 07/08/17  
User: bdehler  
Batch #: Batch Date: Suff:  
New IPA200

**Components** Summary Yeast History

#	Type	No.	Description	Base ...	Planned...	Issued	Avail...	UoM ...	UoM ...	From W...	Issue Method	Distr. Rule
1	Item	RM2005	2-Row Bulk	33.333	1,000	1,100	36,700	Manual	lb	A1	Manual	
2	Item	RM2028	Maris Otter supersac	6.667	200	200	5,600	Manual	lb	A1	Manual	
3	Item	RM2024	C-45	3.333	100	100	1,400	Manual	lb	A1	Manual	
4	Item	RH2006	Cascade	1.667	50	50	688	Manual	lb	A1	Manual	
5	Item	RH2012	Fuggie	0.033	1	1	118	Manual	lb	A1	Manual	
6	Item											

Remarks: Pick and Pack Remarks:

OK Cancel Express Packaging Run

The "Summary" tab quickly shows us the item cost (actual) versus product cost (planned). It also confirms a total variance (if there is one) below these on the bottom left side of the "Costs" section. Also worth pointing out, the "Quantities" section confirms that we planned for 30 barrels and produced 30 barrels. In our example, the extra 100 lbs of malt are listed as a variance of \$14.63:



**Production Order**

Type	Standard	No.	Primary	10153
Status	Released	Order Date	07/07/17	
Product No.	W1003	Production Date	07/06/17	
Product Description	Wort - IPA	Production Time	7:08AM	
Planned Quantity	30	Due Date	07/06/17	
To Whse/Tank	BH01	User	bdehler	
BoM Version		Batch #	Batch Date	Suff
Master Prod #				

IPA200

Components Summary Yeast History

Costs	Quantities	Planned Times
Actual Item Component Cost	Planned Quantity	Total Run Time
Actual Resource Component Cost	Completed Quantity	Total Additional Time
Actual Additional Cost	Rejected Quantity	Total Time
Actual Product Cost		
Actual By-Product Cost		
Total Variance		

Journal Remark: Production Order - W1003

Remarks: Pick and Pack Remarks

OK Cancel Express Packaging Run

The \$14.63 difference comes directly from the 100 additional units consumed, and is calculated as the average current cost of the item (RM2005) in stock. The bottom right corner of this screenshot confirms where the moving average cost is listed for this item:



**Item Master Data**

Item No.   ☒ Inventory Item  
 Description  ☐ Sales Item  
 Foreign Name  ☒ Purchase Item  
 Item Type  Brand   
 Item Group  Pack Type   
 UoM Group  Bar Code   
 Price List  Unit Price   
 Process Type

Gen... Purchasing D... Sales D... **Inventory D...** Planning Data Production Data Properties Remarks Attachments

Set G/L Accounts By  ☒ Manage Inventory by Warehouse  
 UoM Name  Inventory Level  
 Weight  Required (Purchasing UoM)   
 Minimum   
 Maximum   
 Valuation Method

#	Whse ...	In Stock	Committed	Ordered	Available	Min. Inve...	Max. Inv...	Req. Inv...	Item Cost
1	A1	40,700	4,000		36,700				0.1463
2	TR01								

To show all of this in a spreadsheet format, we can see where the issue vs planned matches on all items except the 2-Row Bulk malt along with the difference in actual vs planned cost:

No.	Description	Unit Cost	Planned Qty	Planned Cost	Issued Qty	Issued Cost	Difference
RM2005	2-Row Bulk	0.1463	1,000	146.3	1,100	160.93	14.63
RM2028	Maris Otter supersack	0.6072	200	121.44	200	121.44	0
RM2024	C-45	0.7773	100	77.73	100	77.73	0
RH2006	Cascade	17	50	850	50	850	0
RH2012	Fuggle	16.045	1	16.045	1	16.045	0
				1211.515		1226.145	14.63

This confirms how/why the cost variance appears. Let's take a look at what that means from the GL perspective. On the "History" tab of PdO 10153 you can see the Issue and Receipt transactions that were automatically created when this PdO was processed:





**Production Order**

Type: Standard  
Status: Released  
Product No.: W1003  
Product Description: Wort - IPA  
Planned Quantity: 30 UoM Name: BBL  
To Whse/Tank: BH01  
BoM Version:  
Master Prod #:

No.: Primary 10153  
Order Date: 07/07/17  
Production Date: 07/08/17  
Production Time: 7:08AM  
Due Date: 07/08/17  
User: bdehler  
Batch #: Batch Date: Suff:  
IPA200

Components Summary Yeast History

Trans Type	DocNum	DocDate	Quantity	DocTotal	Initials	Remarks
Issue	10186	07/08/17	0.00	\$1226.14	BD	From Express Production Screen
Receipt	10149	07/08/17	30.00	\$1211.56	BD	From Express Production Screen

By drilling in to each (clicking the gold arrow next to "10186" and "10149" we're able to see the documents that were created, as well as right click and select the "Journal Entry" that was created for each of those documents:

**Issue for Production**

Number: 10186 Series: Primary Posting Date: Ref. 2

#	Order No.	Series No.
1	10153	31
2	10153	31
3	10153	31
4	10153	31
5	10153	31

Contents Attachment

Item: KH2012 Fuggie

Right-click context menu options:

- Duplicate
- Convert To...
- New Activity
- Journal Entry
- Inventory Posting List
- Related Activities
- Batch Number Transactions Report



Journal Entry						
Series	Number	Posting Date	Due Date	Doc. Date	Remarks	
Primary	10736	07/08/17	07/07/17	07/08/17	Issue for	
Origin	Origin No.	Trans. No.	Template Type	Template		
SO	10186	737				
Trans. Code	Ref. 1	Ref. 2	Ref. 3			
	10186					
Blanket Agreement						
► Expand Editing Mode						
#	G/L Acct/BP ...	G/L Acct/BP Name	Debit	Credit	Tax Posting Account	Tax
1	12020-00	Inventory - Raw Mater		\$ 1,226.19		
2	13005-00	WIP - Wort (CORP)	\$ 1,226.19			

When we issued out the raw materials, we credited the Inventory - Raw Materials account for \$1226.19 (the actual cost of the raw materials including the additional 100 lbs of malt) and we offset this to a WIP - Wort GL.

When we receipted the Wort, this WIP - Wort account is credited, and a Semi Finished Good - Wort account is debited:



Journal Entry						
Series	Number	Posting Date	Due Date	Doc. Date	Rema	
Primary	10737	07/08/17	07/07/17	07/08/17	Recei	
Origin	Origin No.	Trans. No.	Template Type		Template	
SI	10149	738				
Trans. Code	Ref. 1	Ref. 2	Ref. 3			
	10149					
Blanket Agreement						
► Expand Editing Mode						
#	G/L Acct/BP ...	G/L Acct/BP Name	Debit	Credit	Tax Post	
1	➡ 13005-00	WIP - Wort (CORP)		\$ 1,211.56		
2	➡ 12505-00	Semi Finished Good - Wort (CORP)	\$ 1,211.56			

Because we spent additional funds (from malt) to create this wort and did not receive more wort than planned, the system sees this variance of \$14.63. It cost us 10% more in malt to produce 0% more in wort, so there is a discrepancy/variance there.

### Importance of Closing PdOs

Since \$1226.19 was debited and only \$1211.56 was credited, the \$14.63 will remain in the WIP - Wort account until the PdO is Closed (literally changed from "Released" to "Closed" status). When a PdO is closed, the variances will then be posted as the JE below shows:





Journal Entry						
Series	Number	Posting Date	Due Date	Doc. Date	Remarks	
Primary	10746	07/07/17	07/07/17	07/07/17	Production Order - W1003	
Origin	Origin No.	Trans. No.	Template Type	Template	Indicator	
PW	10157	747				
Trans. Code	Ref. 1	Ref. 2	Ref. 3			
	10153					
Blanket Agreement						
Expand Editing Mode						
#	G/L Acct/BP Code	G/L Acct/BP Name	Debit	Credit	Tax Posting Account	Tax Co
1	13005-00	WIP - Wort (CORP)		\$ 14.63		
2	52005-01	WIP Variance - Wort (BREW)	\$ 14.63			
3	52005-01	WIP Variance - Wort (BREW)		\$ 14.63		
4	12505-00	Semi Finished Good - Wort (CORP)	\$ 14.63			

The PdO will now reflect the total cost of production:



Production Order		
Type	Standard	
Status	Closed	
Product No.	W1003	
Product Description	Wort - IPA	
Planned Quantity	30	UoM Name BBL
To Whse/Tank	BH01	
BoM Version		
Master Prod #		

  

Components	Summary	Yeast	History
<u>Costs</u>			
Actual Item Component Cost	\$ 1,226.19		Pl
Actual Resource Component Cost			Co
Actual Additional Cost			Re
Actual Product Cost	\$ 1,226.19		
Actual By-Product Cost			De
Total Variance			De

Over time we will need to monitor the WIP and Semi Finished Good GLs to ensure two things:

1. No abnormally large transactions post to it. The definition of "abnormal" differs between clients and their allowable thresholds. If a \$50,000 discrepancy posts on one transaction, this is a RED FLAG that someone is processing production incorrectly (e.g. planning to produce 1 unit but receiving 100 instead). *All mistakes like this can be corrected but it is important to find/fix these ASAP to ensure bad/incorrect habits aren't formed.* It is much easier to fix this on one or two PdOs at the beginning rather than the same issue accumulating over months and multiple PdOs/JEs needing to be corrected.
2. The variances are indicators that either the BOM is incorrectly populated or there is an issue with production spillage or over/under consumption of some sort. For example, if 1100 lbs is used from now on, we need to increase the BOM to 1100 lbs rather than posting \$14.63 variances over and over to this account. If it should only be 1000 lbs, we need to take action to determine why 1100 keeps being consumed on subsequent PdOs.



As a side note: the variance itself is showing a discrepancy between what we should have consumed/received and what we actually received. Had we instead received a 10% increase in wort AND all issued components consumed an additional 10%, then there would be no variance once again:

**Production Order**

Type: Standard  
Status: Released  
Product No.: W1003  
Product Description: Wort - IPA  
Planned Quantity: 30 UoM Name: BBL  
To Whse/Tank: BH01  
BoM Version:  
Master Prod #:

No.: Primary 10155  
Order Date: 07/07/17  
Production Date: 07/09/17  
Production Time: 7:09AM  
Due Date: 07/09/17  
User: bdehler  
Batch #: Batch Date: Suff:  
New IPA301

Components Summary Yeast History

#	Type	No.	Description	Base ...	Planned...	Issued	Avail...	UoM ...	UoM ...	From W...	Issue Method	Distr. Rule
1	Item	RM2005	2-Row Bulk	33.333	1,000	1,100	34,500	Manual	lb	A1	Manual	
2	Item	RM2028	Maris Otter supersac	6.667	200	220	5,180	Manual	lb	A1	Manual	
3	Item	RM2024	C-45	3.333	100	110	1,190	Manual	lb	A1	Manual	
4	Item	RH2006	Cascade	1.667	50	55	583	Manual	lb	A1	Manual	
5	Item	RH2012	Fuggle	0.033	1	1.1	115.9	Manual	lb	A1	Manual	
6	Item											



Production Order			
Type	Standard		
Status	Released		
Product No.	W1003		
Product Description	Wort - IPA		
Planned Quantity	30	UoM Name	BBL
To Whse/Tank	BH01		
BoM Version			
Master Prod #			
<div>Components   Summary   Yeast   History</div>			
<u>Costs</u>		<u>Quantities</u>	
Actual Item Component Cost	\$ 1,332.71	Planned Quantity	30
Actual Resource Component Cost		Completed Quantity	33
Actual Additional Cost		Rejected Quantity	
Actual Product Cost	\$ 1,332.71		
Actual By-Product Cost		<u>Dates</u>	
Total Variance		Due Date	07/09/17
		Actual Closing Date	

The 10% increase in issued components and the 10% increase in receipted material (33 BBLs) equates to no variance. Cost us 10% more to produce 10% more, so no difference.

It cannot be over exaggerated when stated that EVERYTHING stems from the Bill of Materials and the PdOs created from them. If the BOMs are inaccurate and production processes actual/different numbers, the system will keep reporting variances. A certain amount of variances are to be expected/acceptable in Orchestrated, but we must be diligent in the creation/updating of BOMs to ensure these variances are minimized.

I know that's a lot to digest so feel free to read over that a few times and practice, practice, practice in your test database!