



Can You Create A Sales Order For An Item Without Inventory?

Absolutely! Sales orders are "wish lists" and can not only be edited after creation but can also be entered even if inventory is not in stock. This helps build demand for each product so, for example, reports can be run to show XYZ brand has negative available inventory due to sales orders that have been entered.

Note: this is true for purchase orders and production orders as well - inventory does not have to be sufficient in order to enter any of these documents (SO, PO, PdO).