How Do I Handle Distributor Bill Backs?

Summary

Some customers deal with distributor bill backs on a regular basis. Orchestrated Software is equipped to handle this situation.

Method 1

1. Create a service AP invoice or service AR credit memo for the dollar amount of the bill back.

2. The value of the credit memo should be the value associated with your bill back and booked to either a contra-revenue account or directly to revenue for that particular package type (draft vs packaged).

Method 2

1. Create non-inventory expense items for your bill backs

2. Set the expense items to hit the revenue accounts or bill back accounts you have set up in your system.

3. Create an AP invoice as necessary.